

All in One IoT Remote Management



Transforming Data into
Measurable Business Growth



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ROI GUARANTEED WITHIN A YEAR AND A HALF

Is your remote management solution driving the results you need?

RMS providers should be the perfect partner to TowerCo's, yet RMS vendors failed to become the critical partners they should be. With AIO, you can expect breakthrough technical and commercial strategies. We've analyzed the performance of dozens of RMS systems and contracts over the last 15 years, and we have come to several conclusions about why RMS is under-delivering for TowerCo's. AIO Systems plans to turn this around by offering new technological and commercial solutions to the sector!

We understand requirements changes along the time, and flexibility must be part of the solution with no additional investment, to optimize the performance of tower management and answer the pain points.

Monitoring solutions must be with high accuracy, enough to generate the expected results, trends, reports, and decisions support.

The smart solution should cover all processes, starting with site acquisition, business processes, tenant contracting, measurements, commands, perform actual efficiency, checking the subcontractors, and verifying tenants' satisfaction.

Looking at the needs, we decided on a new way forward to provide a more attractive solution. We have mapped the TowerCo needs from acquisition to contracts and operation management, asset management and procurement and investment in renewable energy, cybersecurity protection, and the near future needs for value-added services.

Using this map of technical areas and their challenges in terms of business model we then built a new typology and technology. Technology for components. Topology for site solution. We will provide an umbrella to manage the full process. Monitoring and alarms are not enough.

We provide a solution to manage the margins, identify pain points automatically, manage O&M., and looking at how to meet the needs of the next five years. Towercos are increasingly offering value-added services and our systems incorporate those.

We are offering dramatically low payment upfront (less than cost), and the majority of our payments will accrue only after meeting the agreed KPIs and added values promised. If we are not delivering benefits, then you won't be paying.

This business model should make customers confident. We act as a partner, not a vendor. We have the solution to your needs.

Pay only when we meet KPIs and resolve your pain points. As an agreement in advance, we will determine where we can create value, and we will be paid according to our performance.

We are flexible for OPEX / CAPEX / SAVINGS model.

Business Models

Full Package

Equipment, installations and services

1

Success Package

SAAS with audited KPI's and performance

2

Software Package

CMS cloud based desktop and mobile platforms annual license

3

4-Layer Services Package

- Global NOC
- Local NOC
- Field support
- Engineering consultancy

4

Micro grid management package

Full monitor management Technical & Finance A2Z solution

5

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